



# SAIFEN DRUGS (HONG KONG) LTD



**SAIFEN DRUGS**

Group of Companies

Vietnam | Philippines | Myanmar  
Hongkong | Portugal



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# 01 About our company

Philosophy, Service and  
Value



# Our Mission/Vision



## Mission

To feature  
among top  
three  
distribution  
companies in  
each country



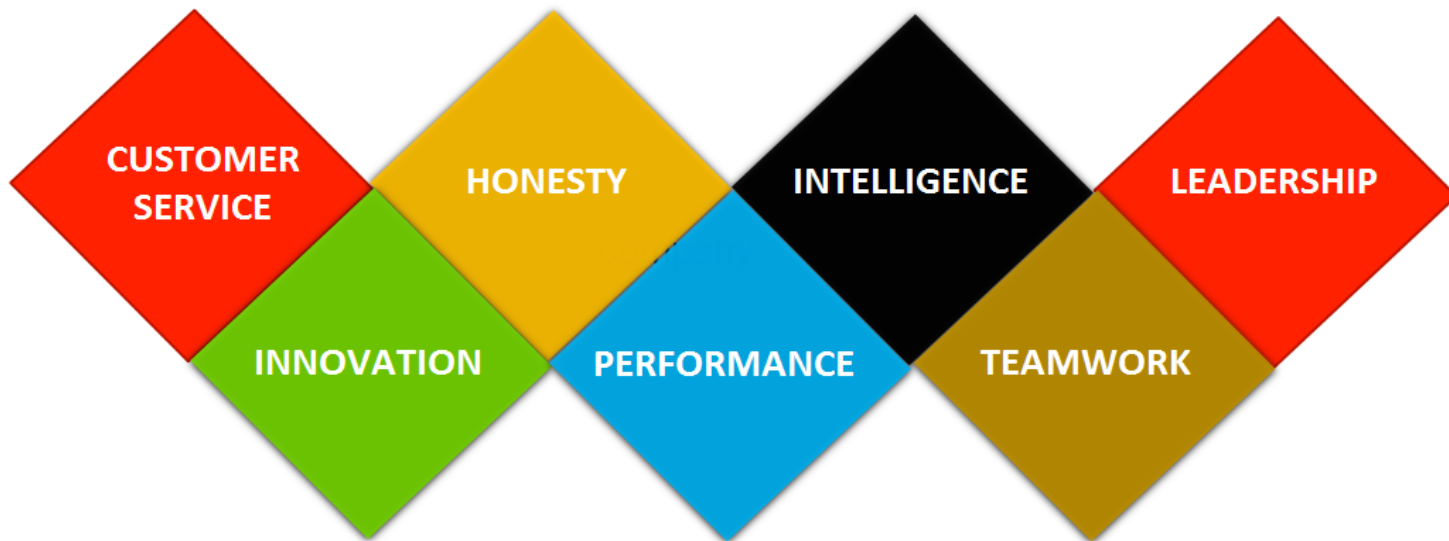
## Vision

To provide  
affordable  
medication by  
launching first  
generic in the  
market

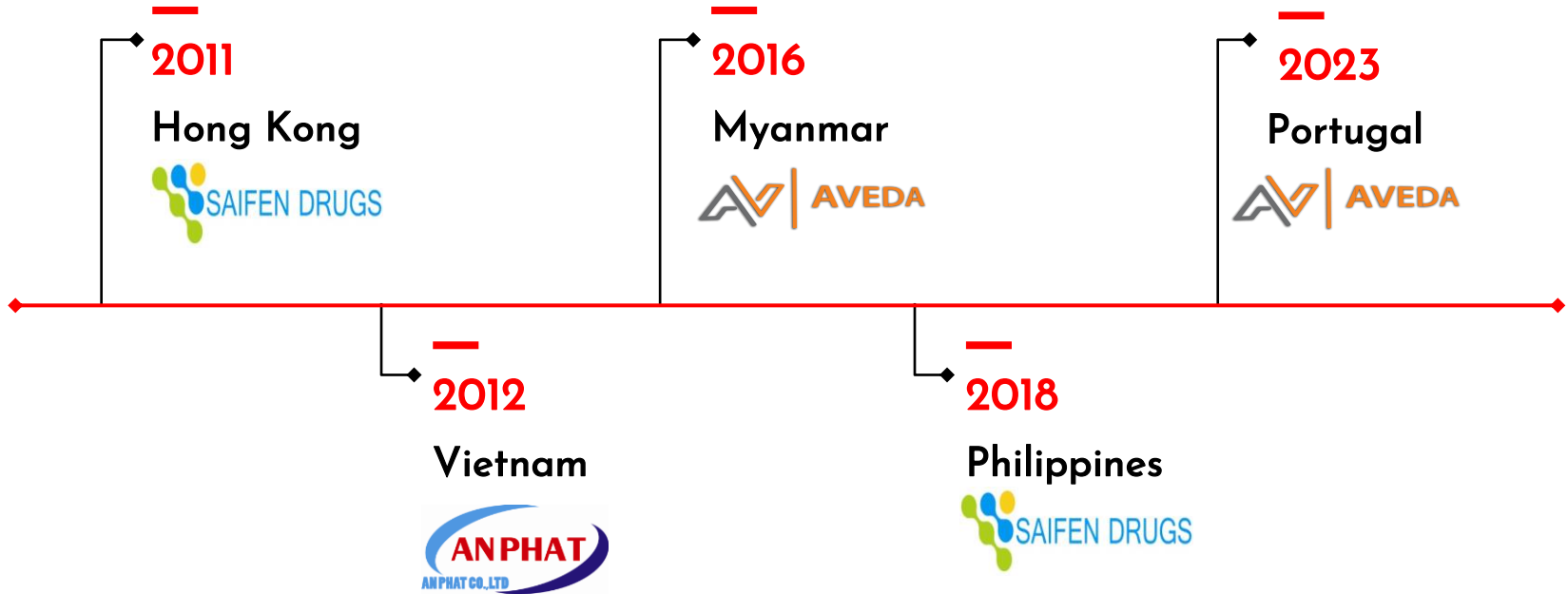


# Our Philosophy

## Core Values



# Our history



# Our Locations

## | Registered Office

**Hong Kong**



**Saifen Drugs ( Hong Kong ) Limited**  
8<sup>th</sup> Floor, On Hing Building,  
01, On Hing Terrace, Central,  
Hong Kong

## | Affiliate Companies

**Philippines**



**Saifen Drugs Philippines Inc.**  
Unit B3, G/F Padilla Building,  
F. Ortigas Jr. Road,  
Ortigas Center, Pasig City,  
Metro Manila, Philippines

## | Affiliate Companies

**Vietnam**



**An Phat Co., Ltd.**  
19Z3, Nguyen Huu Canh Street,  
Ward 19, Dist. Binh Thanh,  
Ho Chi Minh City, Vietnam

**Myanmar**



**Aveda Limited**

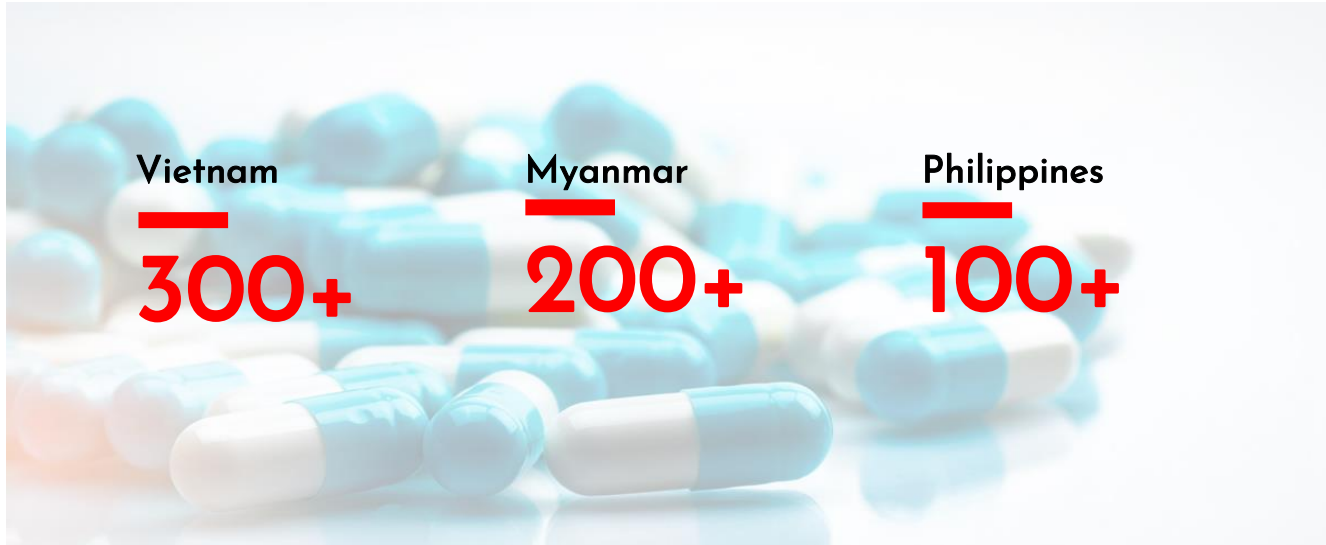
Room No. 516 (A), 5th Floor,  
Hledan Centre Building, Kamayut  
Township, Yangon, Myanmar.

**Portugal**



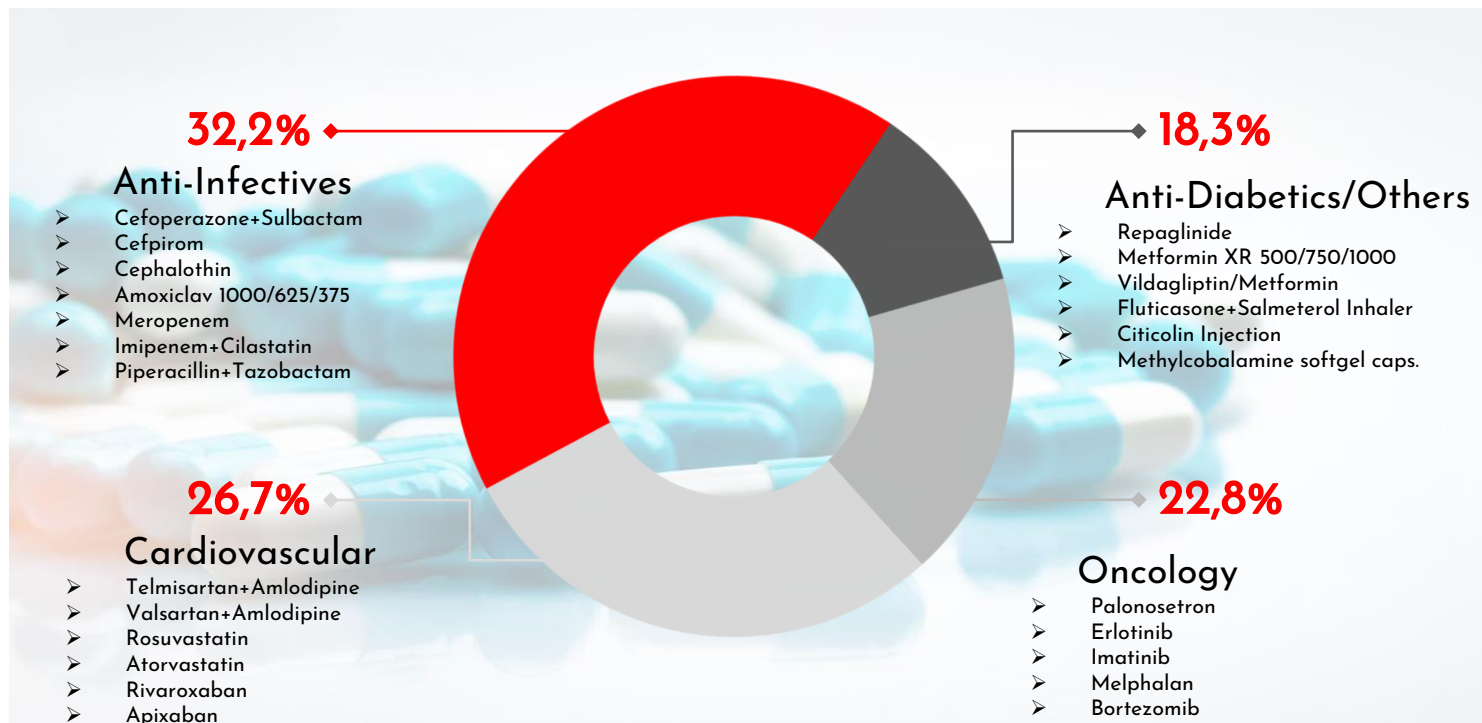
**Aveda Portugal Unipessoal Lda**  
Avenida d joão ii n 35 floor 11 a,  
Lisbon, Portugal

# Our Product numbers\*



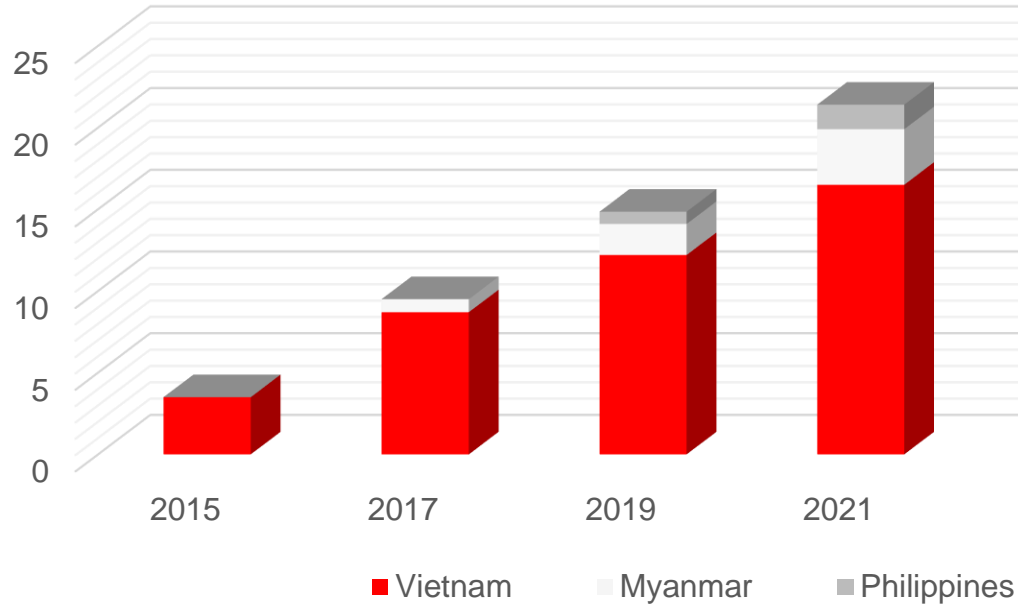
\* Registered, Submitted and On going

# Our Universe – Product Portfolio



# Our Growth

Value  
US\$ Million



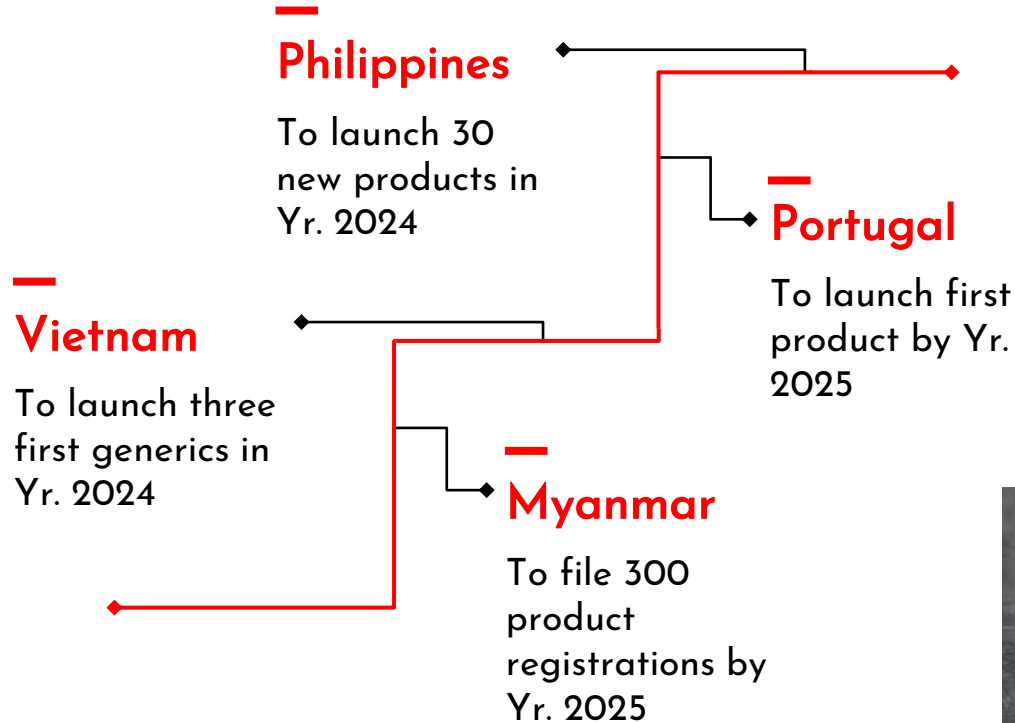
**\$16.5 M**  
Vietnam

**\$3.4M**  
Myanmar

**\$1.5 M**  
Philippines



# Future projects





# Saifen Drugs (Hong Kong) Limited



## Sales and Marketing

Saifen have specialized sales force in each country with dedicated team for marketing support



## Product registration

Saifen has it's own dedicated regulatory team in each country of operation for on time product launch

## Distribution

Saifen is having sound infrastructure and reach to each and every part of the country with multiple stock points



## Exclusive Projects

Saifen is working on a unique "Direct to Customer" app, to deliver medicines to patient's home/work place



# 03

## Our Strength

The strength of a company lies in its ability to continuously evolve.



# Our strengths



## Regulatory

A strong, dedicated regulatory team in each country ensures documentation is correct and registrations are fast tracked for early launch



## Research

A dedicated marketing and research analysis team ensures that we shortlist products with real potential and launch the first generics frequently in the market to keep an edge over competition



## Reliability

We provide correct market scenario with precise MOQ's to ensure that business is having least variations after commercialization

# Our Core team

Mr. Abhishek Mohan



Managing Director

Mr. Dhaval Parikh



International Head -  
Sourcing and Business  
Development

Ms Ha Rose



International Head -  
Sales and Marketing

Mr. Phi Doan



International Head –  
Regulatory Affairs

# BIG AIM



We aim to be in top three  
distribution companies in  
each country of operation



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Hongkong | Portugal



# 04

## Our Partners

Collaboration allows us to know more than  
we are capable of knowing by ourselves

# Our Partners ( From Europe)



Chemo  
Switzerland



Pharmathen  
Greece



Anfarm  
Greece



Genepharm  
Greece



Neogen NV  
Belgium



Pharma Bavaria  
Germany



Galenicum  
Spain



Cyndea Pharma  
Spain



Laboratorios Rubió  
Spain



S.M. Farmaceutici  
Italy

# Our Partners ( From Europe )



TECNIMEDE GROUP

Tecnimede  
Portugal

VALDEPHARM

Valdepharm S.a.  
France

 **LABIANA**  
PHARMACEUTICALS

Labiana  
Spain

 **POLIFARMA**  
*"We stand by life"*

Polifarma  
Turkey

 **EXTRACTUM PHARMA**

Extractum  
Hungary

 **Qualix Pharma**

Qualix Pharma  
Spain



Deva Holding  
Turkey

 **Baldacci**  
Portugal, sa

Baldacci  
Portugal

**Pharmacare** SRL

Pharmacare Srl  
Italy

**ALVION**

Alvion Pharma  
Greece

# Our Partners ( From India)



Zeiss Pharma



Ind-Swift Ltd



Karnataka  
Antibiotics



Aditri Pharma  
Sciences



Evertogen Life  
Sciences



RA Chem  
Pharma Ltd



Celogen Pharma



Softgel  
Heathcare



Steril Gene Life  
Sciences Pvt Ltd



Akriti  
Pharmaceuticals

# Our Partners ( From India)



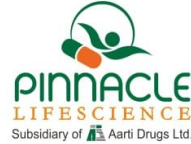
exemed  
pharmaceuticals

Exemed  
Pharmaceuticals



Lee Pharma Limited

Lee Pharma



PINNACLE  
LIFESCIENCE  
Subsidiary of Aarti Drugs Ltd.

Pinnacle  
Lifescience



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TITAN  
LABORATORIES PVT LTD

Titan  
Laboratories



madras pharma

Madras Pharma



UNIJULES  
LIFE SCIENCES LTD.

Unijules  
Lifesciences



Globela<sup>®</sup> Pharma

Globela Pharma






PRECISE  
Technologies... Innovations...

Precise  
Chemipharma



VKT  
PHARMA PRIVATE LIMITED

VKT Pharma



**“ A BUSINESS HAS TO BE  
INVOLVING, IT HAS TO BE  
FUN, AND IT HAS TO  
EXERCISE YOUR CREATIVE  
INSTINCTS.”**

**—Richard Branson**

# Thanks!

Contact Us :

[amohan@saifendrugs.com](mailto:amohan@saifendrugs.com)

[sourcinghead@saifendrugs.com](mailto:sourcinghead@saifendrugs.com)

+84 28 399 75 707 (Ext. 109)

+84 375 999 708 

[www.saifendrugs.com](http://www.saifendrugs.com)

